



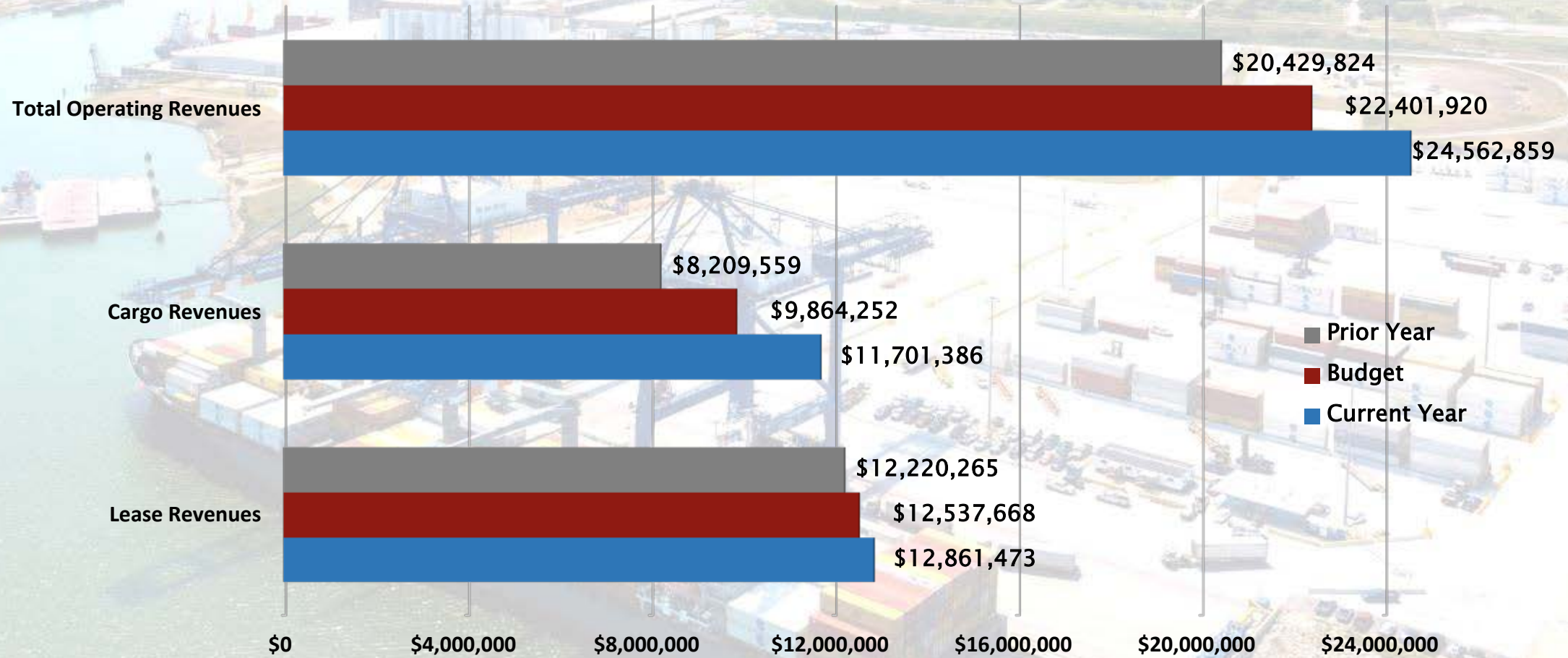
 PORT FREEPORT

CFO Report for August 2018

September 27, 2018

John Mannion | Chief Financial Officer

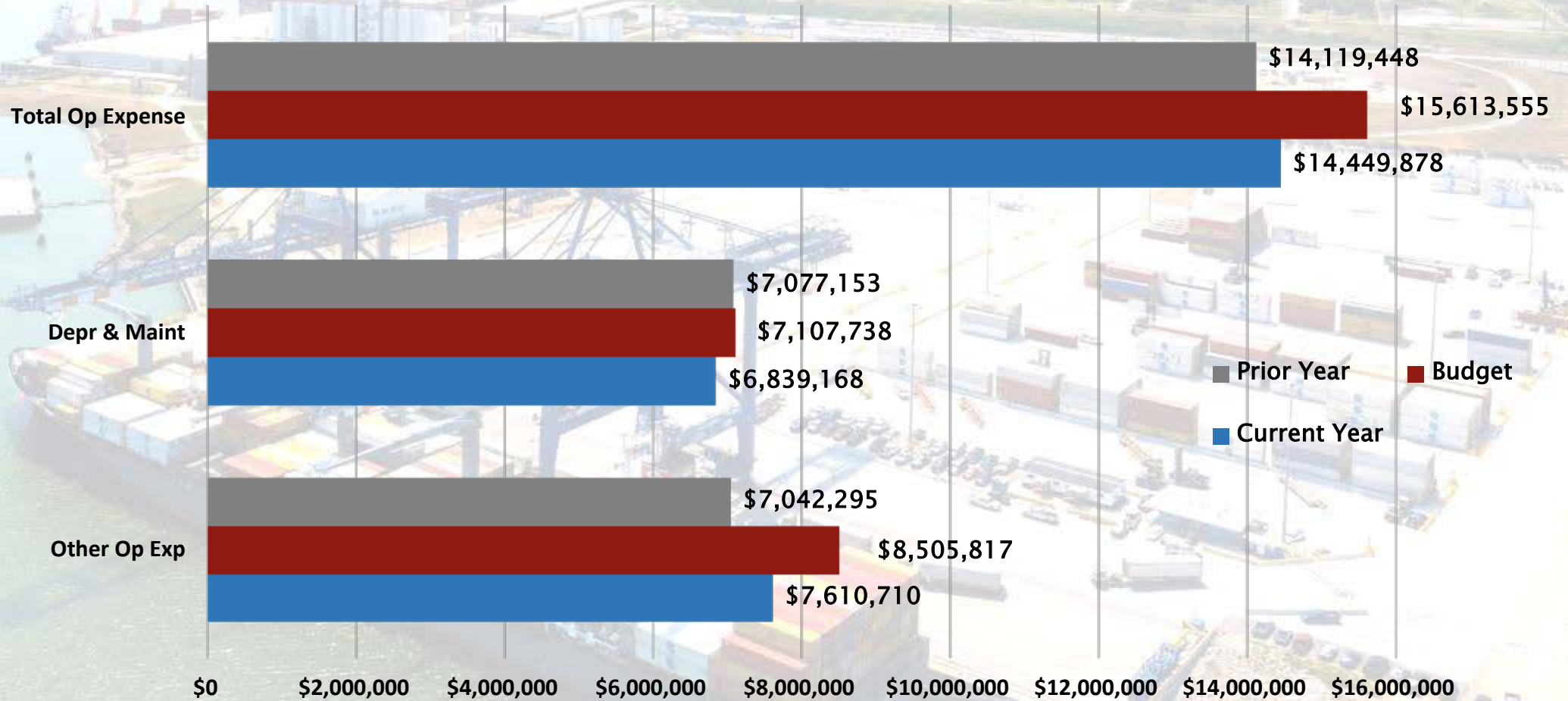
FY 2018 YTD OPERATING REVENUES



COMPARISON:

- Operating revenues are up over PY 20%, above budget by 10%
- Cargo revenues exceed PY by 43%; above budget by 19%
 - As compared to budget, all cargo volumes are up with the exception of agriculture and ro-ro cargo
- Lease revenues are ahead of PY by 5%; above budget by 3%

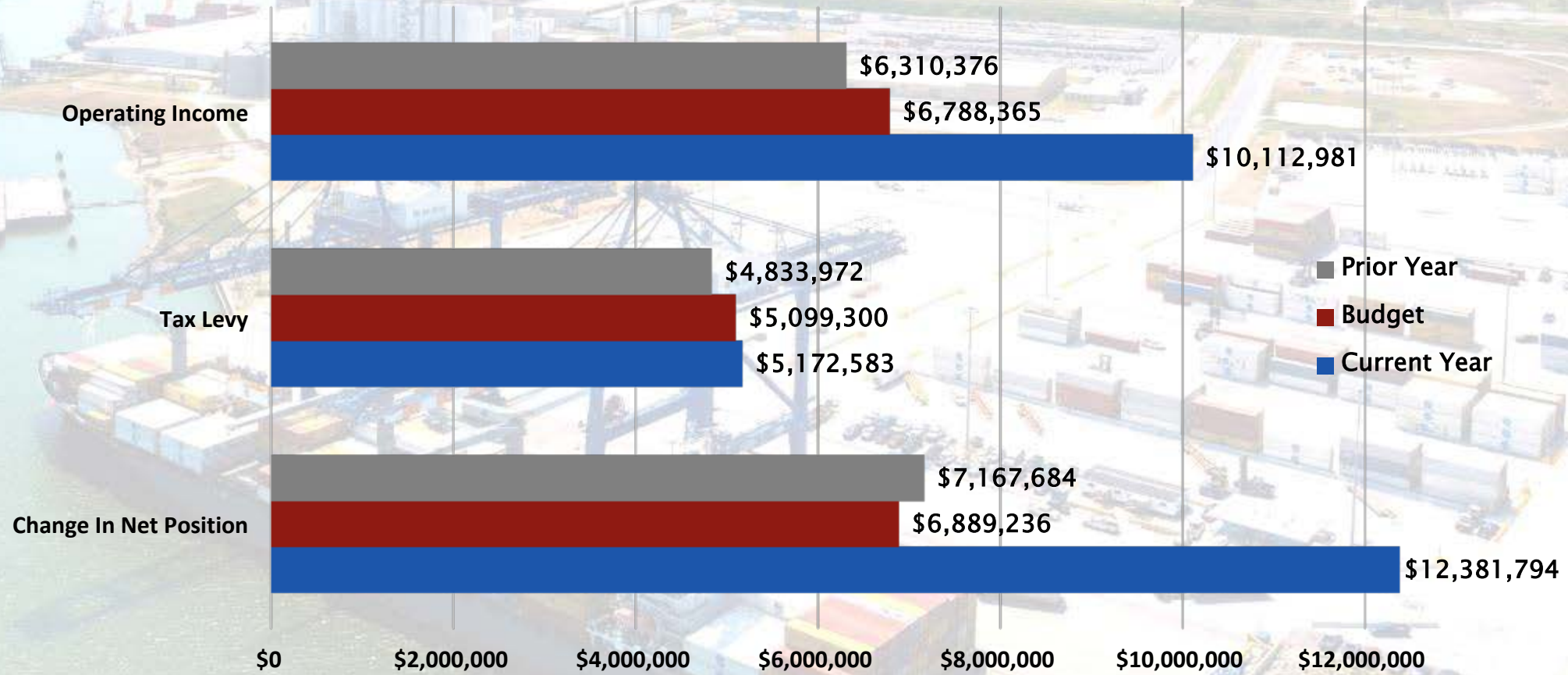
FY 2018 YTD OPERATING EXPENSE



COMPARISON:

- Total operating expenses are 2% above the PY and less than budget by 7%
- Depr & Maint are down over the PY and budget by 3% and 4% respectively
- Other expenses are up as compared to PY by 8% and down to budget by 11%

FY 2018 YTD OPERATING INCOME



COMPARISON:

- Operating income is above PY by 60% and above budget by 49%
- Change in Net Position
 - Drivers for year over year are capital contributions as well as contractual guaranteed minimums
 - Drivers for comparison to budget are capital contribution projects not started, increased operating income and budget includes anticipated revenue bond debt issuance expense

FY 2018 YTD CASH FLOWS

<i>Cash Flow Measure</i>	<i>Current Year</i>	<i>Prior Year</i>
<i>Cash Provided by Operations</i>	<i>\$9,646,941</i>	<i>\$10,516,512</i>
<i>Cash Provided by Non-Cap Financing</i>	<i>5,144,227</i>	<i>4,825,818</i>
<i>Cash Used by Cap Financing</i>	<i>(25,251,860)</i>	<i>(15,908,736)</i>
<i>Cash Provided by Investing Activities</i>	<i>527,608</i>	<i>346,676</i>
<i>Net Increase (Decrease) in Cash</i>	<i>(\$9,933,084)</i>	<i>(\$219,730)</i>

COMPARISON:

- Operating cash flow is positive due to contractual guaranteed minimums as well as increase in operating revenues
- Cash provided from non cap financing are tax levy collections
- Capital Financing is up from the prior year due to the rail project and other capital improvements

FY 2018 STATISTICS

<i>Measure</i>	<i>Current Year</i>	<i>Prior Year</i>	<i>Budget</i>
<i>Operating Margin</i>	41%	31%	31%
<i>Current Ratio</i>	4.4 to 1	4.8 to 1	<i>n/a</i>
<i>LTD to Equity Ratio</i>	0.33 to 1	0.37 to 1	<i>n/a</i>

ACCOUNTS RECEIVABLE AGING

<i>Year</i>	<i>0-30 days</i>	<i>31-60 days</i>	<i>61-90 days</i>	<i>Over 90 days</i>
<i>August 31, 2018 FY 2018</i>	<i>96% \$3,106,986</i>	<i>4% \$145,677</i>	<i>0% \$0</i>	<i>0% \$0</i>
<i>August 31, 2017 FY 2017</i>	<i>97% \$2,215,764</i>	<i>2% \$33,389</i>	<i>1% \$26,871</i>	<i>0% \$0</i>
<i>August 31, 2016 FY 2016</i>	<i>99% \$2,620,668</i>	<i>0% \$2,415</i>	<i>0% \$8,044</i>	<i>1% \$18,202</i>