



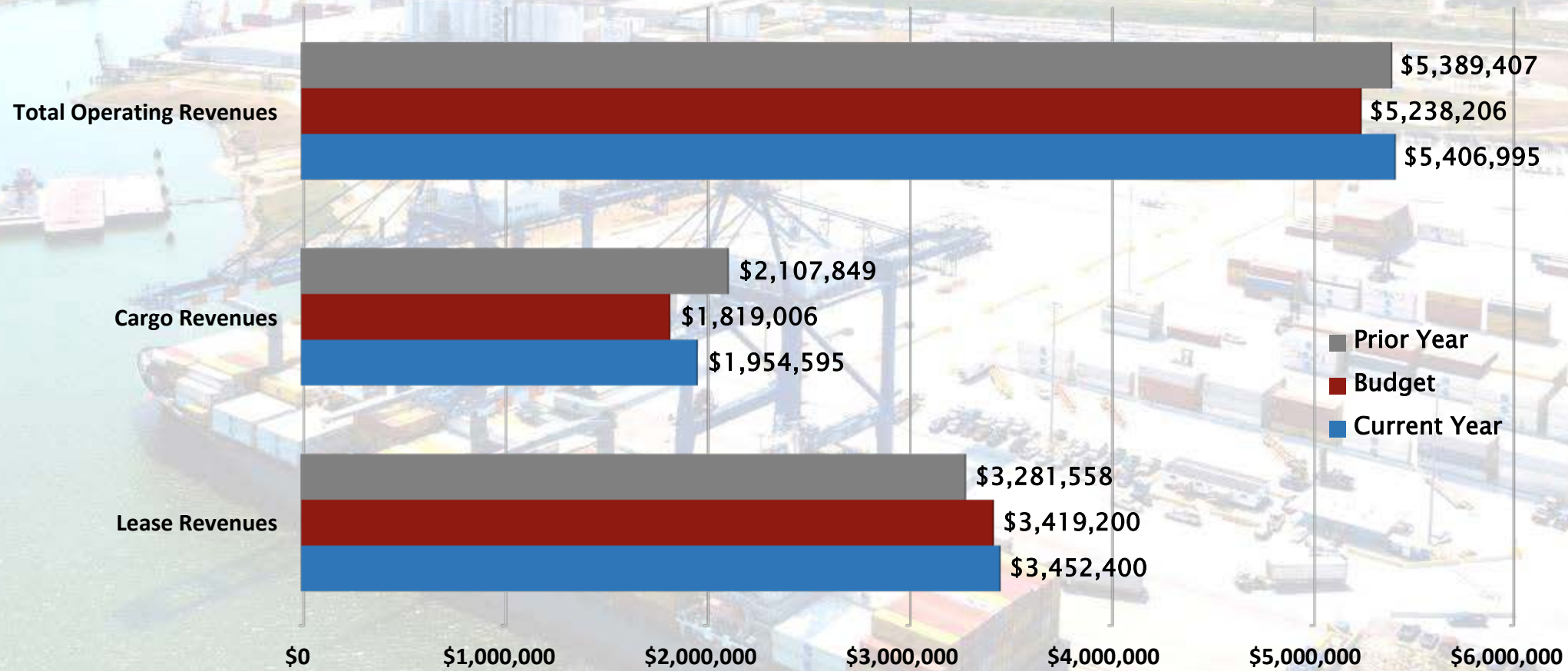
CFO Report for December 2017

 PORT FREEPORT

January 25, 2018

John Mannion | Chief Financial Officer

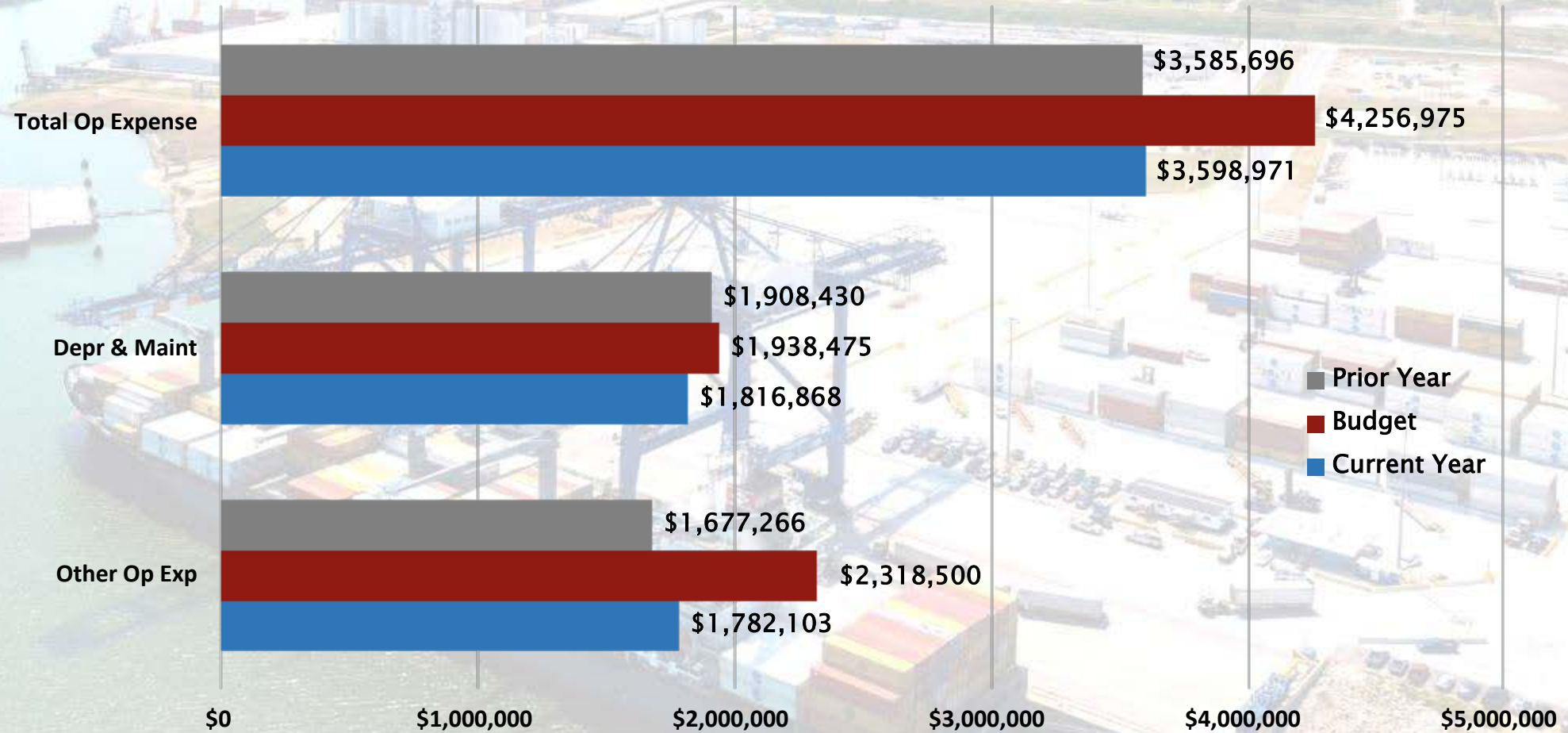
FY 2018 YTD OPERATING REVENUES



COMPARISON:

- Operating revenues are slightly up over PY, above budget by 3%
- Cargo revenues trail PY by 7%; above budget by 7%
 - As compared to budget, all cargo volumes are up with the exception of agriculture and ro-ro cargo
- Lease revenues are ahead of PY by 5% and flat as compared to budget

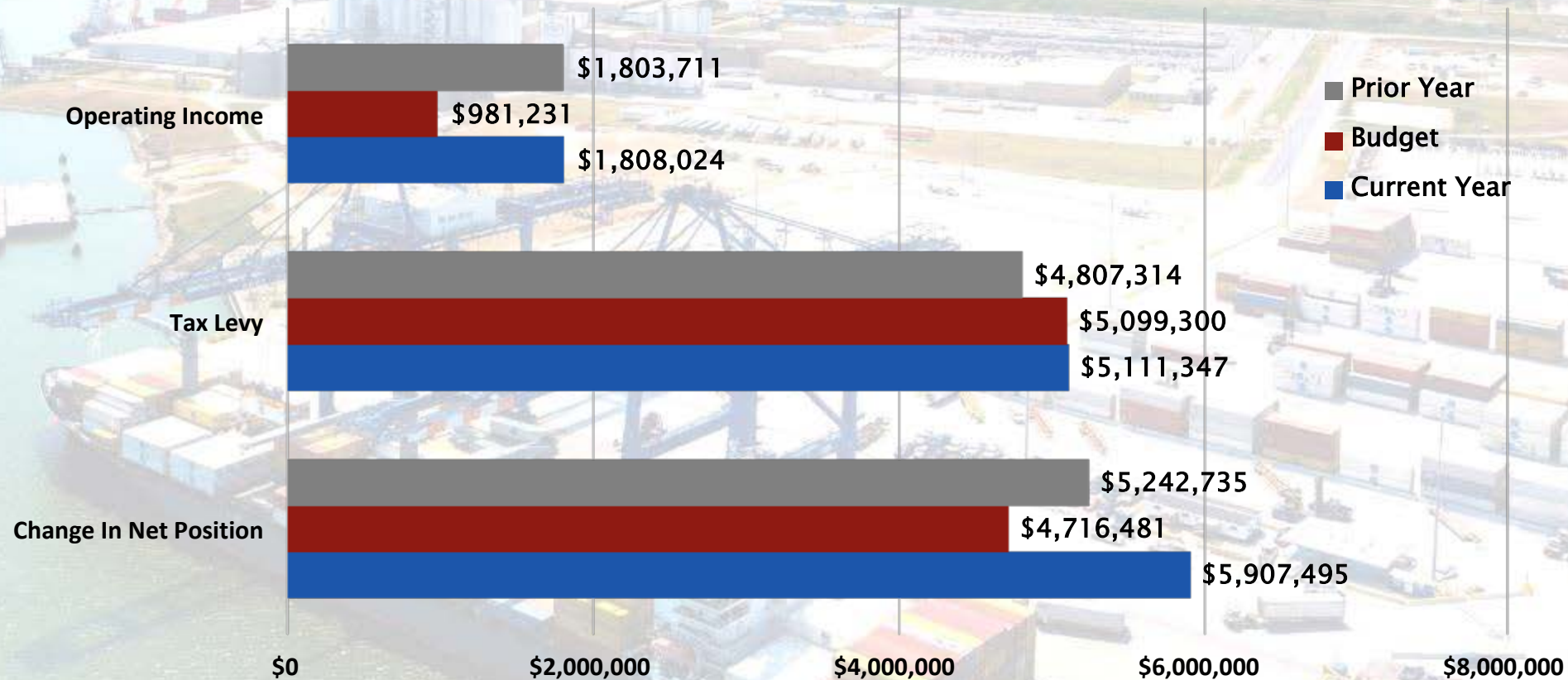
FY 2018 YTD OPERATING EXPENSE



COMPARISON:

- Total operating expenses slightly above the PY and less than budget by 15%
- Depr & Maint are down over the PY and budget by 5% and 6% respectively
- Other expenses are up as compared to PY by 6% and down to budget by 23%

FY 2018 YTD OPERATING INCOME



COMPARISON:

- Operating income is in line with PY and above budget by 84%
- Change in Net Position
 - Drivers for year over year are capital contributions
 - Drivers for comparison to budget are capital contribution projects not started, increased operating income and budget includes anticipated revenue bond debt issuance

FY 2018 YTD CASH FLOWS

<i>Cash Flow Measure</i>	<i>Current Year</i>	<i>Prior Year</i>
<i>Cash Provided by Operations</i>	<i>\$(3,338,207)</i>	<i>\$(238,836)</i>
<i>Cash Provided by Non-Cap Financing</i>	<i>2,156,103</i>	<i>1,799,553</i>
<i>Cash Used by Cap Financing</i>	<i>(5,711,269)</i>	<i>(4,450,395)</i>
<i>Cash Provided by Investing Activities</i>	<i>89,153</i>	<i>34,461</i>
<i>Net Increase (Decrease) in Cash</i>	<i>(\$6,804,220)</i>	<i>(\$2,855,217)</i>

COMPARISON:

- Operating cash flow is negative due to payment to CORPS funds in accounts payable to fund DMPA-1 levee raise
- Cash provided from non cap financing are tax levy collections
- Capital Financing is up from the prior year due to the rail project in capital improvements

FY 2018 STATISTICS

<i>Measure</i>	<i>Current Year</i>	<i>Prior Year</i>	<i>Budget</i>
<i>Operating Margin</i>	33%	33%	19%
<i>Current Ratio</i>	9.4 to 1	5.8 to 1	n/a
<i>LTD to Equity Ratio</i>	0.36 to 1	0.40 to 1	n/a

ACCOUNTS RECEIVABLE AGING

<i>Year</i>	<i>0-30 days</i>	<i>31-60 days</i>	<i>61-90 days</i>	<i>Over 90 days</i>
<i>Dec. 31, 2017 FY 2018</i>	<i>96% \$1,313,631</i>	<i>4% \$49,030</i>	<i>0% \$0</i>	<i>0% \$0</i>
<i>Dec. 31, 2016 FY 2017</i>	<i>97% \$1,826,350</i>	<i>2% \$46,201</i>	<i>1% \$12,741</i>	<i>0% \$0</i>
<i>Dec. 31, 2015 FY 2016</i>	<i>95% \$1,379,288</i>	<i>2% \$28,189</i>	<i>0% \$0</i>	<i>3% \$44,367</i>