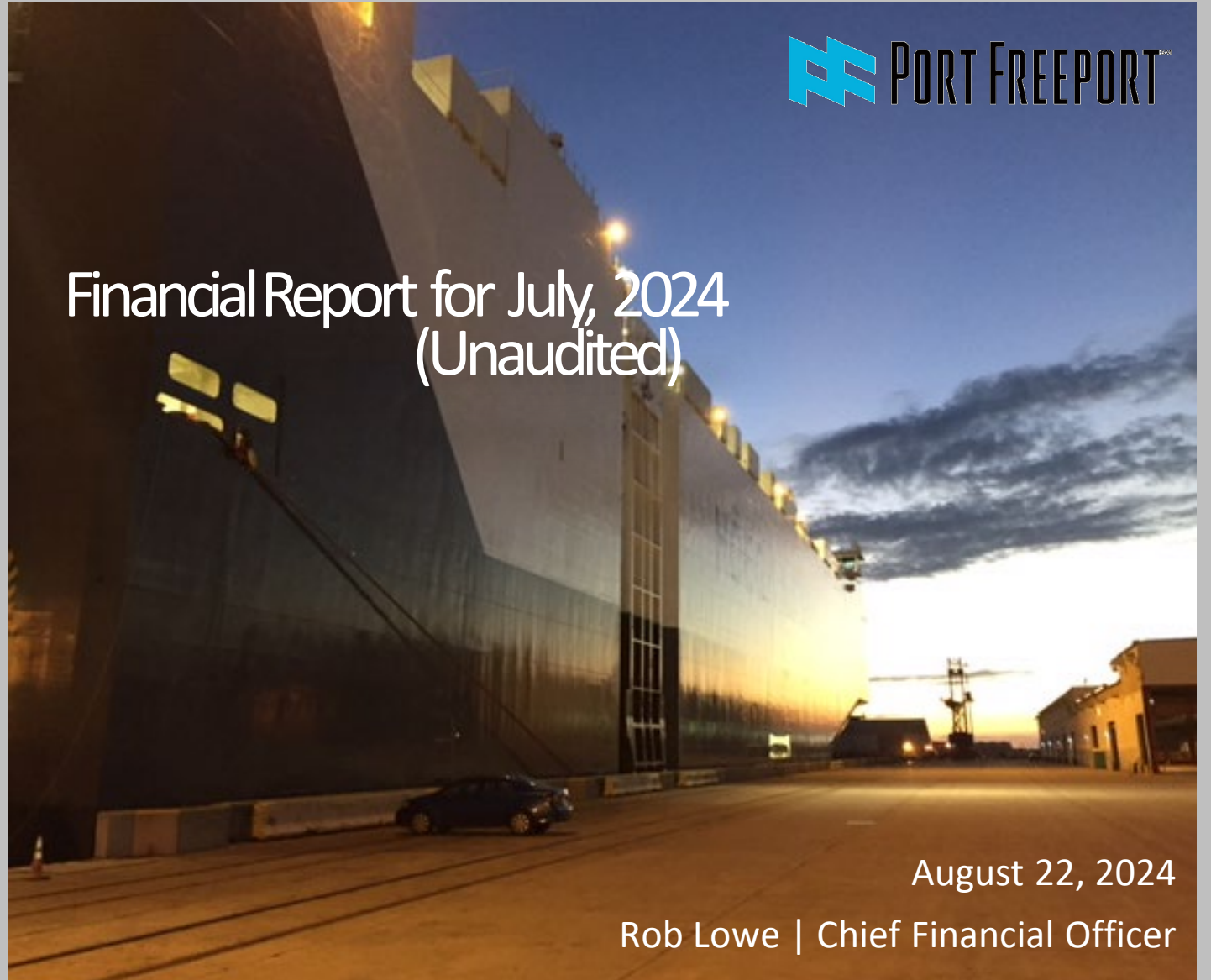


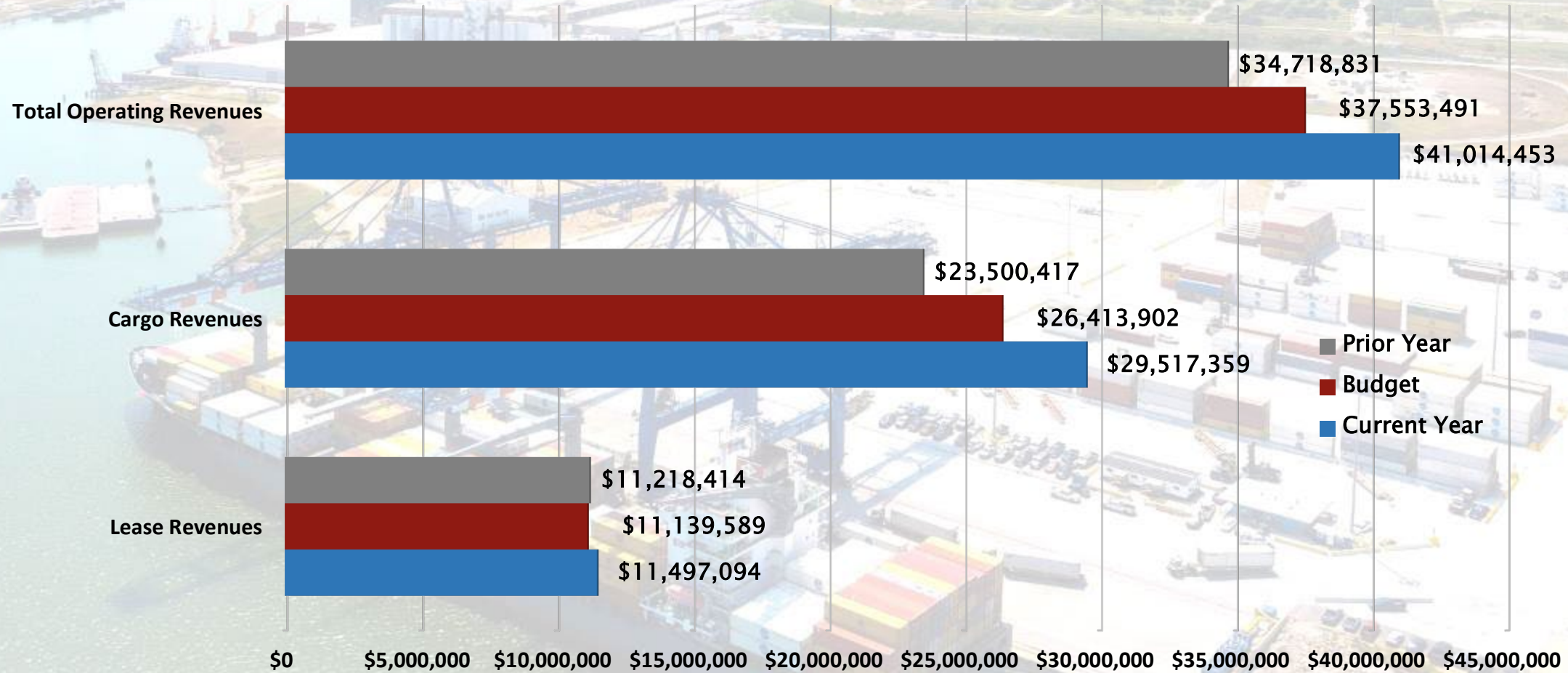


Financial Report for July, 2024 (Unaudited)

August 22, 2024

Rob Lowe | Chief Financial Officer

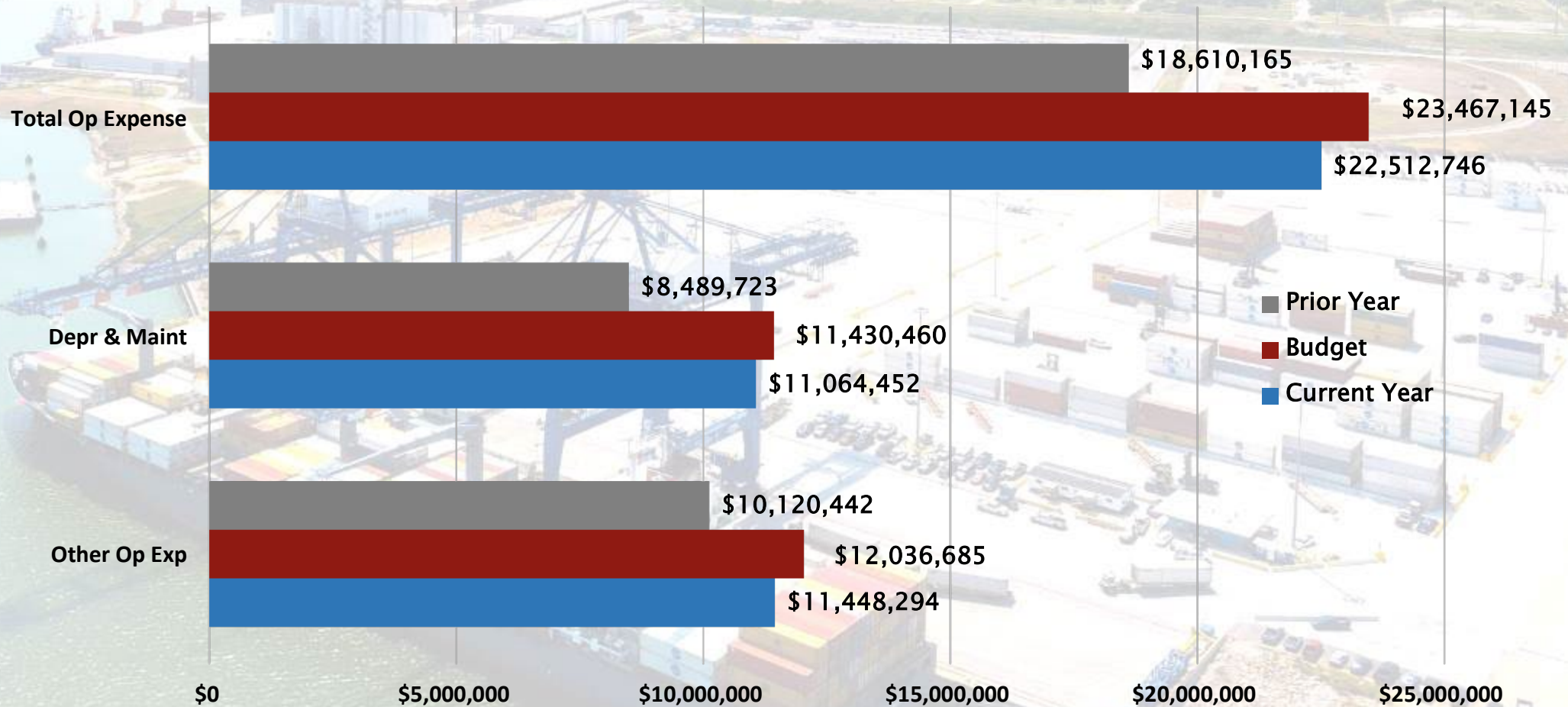
FY 2024 YTD OPERATING REVENUES



COMPARISON:

- Operating revenues are up over PY 18% and above budget 9%
- Cargo revenues are above PY by 26% and budget by 12%
- As compared to budget, cargo volumes are up in agriculture products, bulk aggregate, containerized cargo , and ro-ro cargo
- Lease revenues are at 2% above PY and are 3% above budget

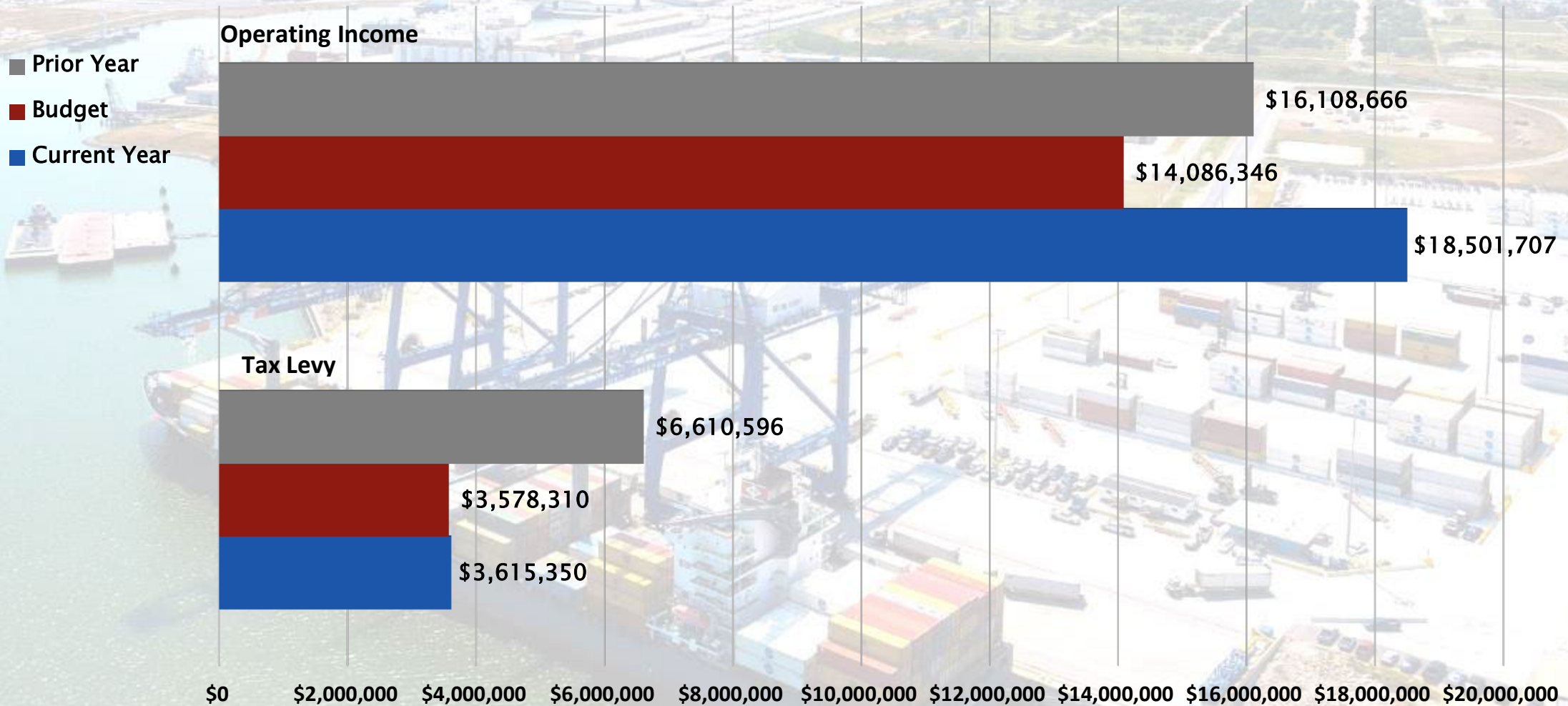
FY 2024 YTD OPERATING EXPENSE



COMPARISON:

- Total operating expenses are above prior year by 21%, below budget 4%
- Depr & maint are 30% above the PY and 3% below budget
- Other expenses are 13% above PY and below budget by 5%

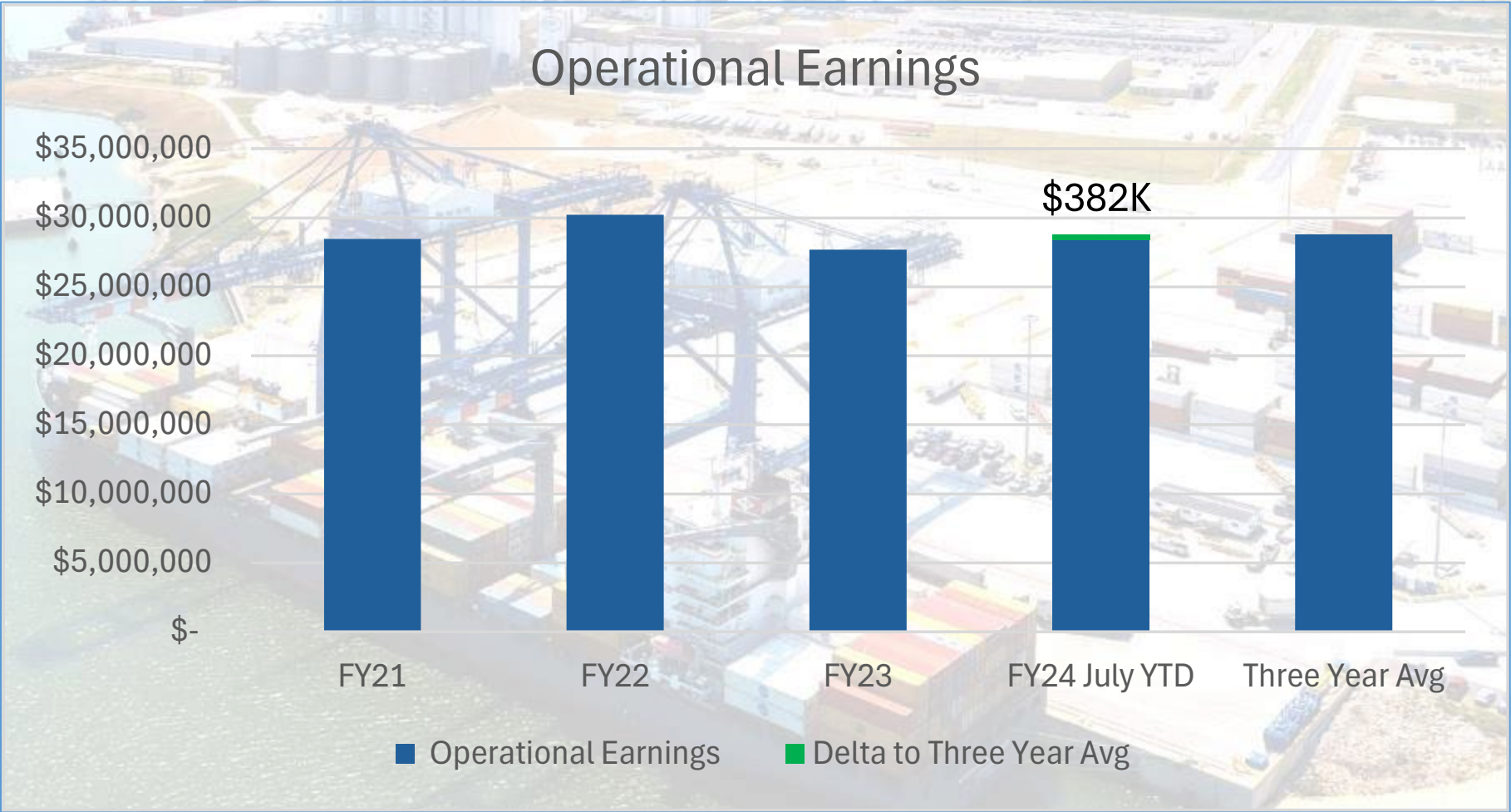
FY 2024 YTD OPERATING INCOME



COMPARISON:

- Operating income is 15% above PY and above budget 31%

OPERATIONAL EARNINGS



Operational Earnings is a comparative measure to EBITDA

FY 2024 YTD CHANGE IN NET POSITION

Change in Net Position

- Non-Operating Revenue (Expense) includes Ad Valorem Taxes, Investment Income, Debt Service and Gain (Loss) on Sale of Assets
- Drivers for comparison to budget are primarily timing of capital contribution projects.

	Year To Date	YTD Budget	Total 2024 Budget
Operating Income	\$ 18,501,707	\$ 14,086,346	\$ 17,517,400
Non-Operating Revenue (Expenses)	\$ (2,114,045)	\$ (2,497,895)	\$ (3,726,100)
Capital Contributed (To) From Others			
Freeport Harbor Channel Improvement Project	\$ (69,517)	\$ -	\$ -
Dredge Material Placement Fees	\$ 270,916	\$ -	\$ -
Other	\$ (92,564)	\$ -	\$ (950,000)
Grants	\$ -	\$ 4,307,085	\$ 19,120,700
Change In Net Position	\$ 16,496,497	\$ 15,895,536	\$ 31,962,000

FY 2024 YTD CASH FLOWS

<i>Cash Flow Measure</i>	<i>Current Year</i>	<i>Prior Year</i>
<i>Cash Provided by Operations</i>	\$ 24,305,847	\$ 18,417,518
<i>Cash Provided by Non-Cap Financing</i>	3,475,150	6,575,784
<i>Cash Used by Cap Financing</i>	(3,294,127)	(5,903,764)
<i>Cash Provided by Investing Activities</i>	4,394,602	3,243,834
<i>Net Increase (Decrease) in Cash</i>	\$ 28,881,472	\$ 22,333,372

COMPARISON:

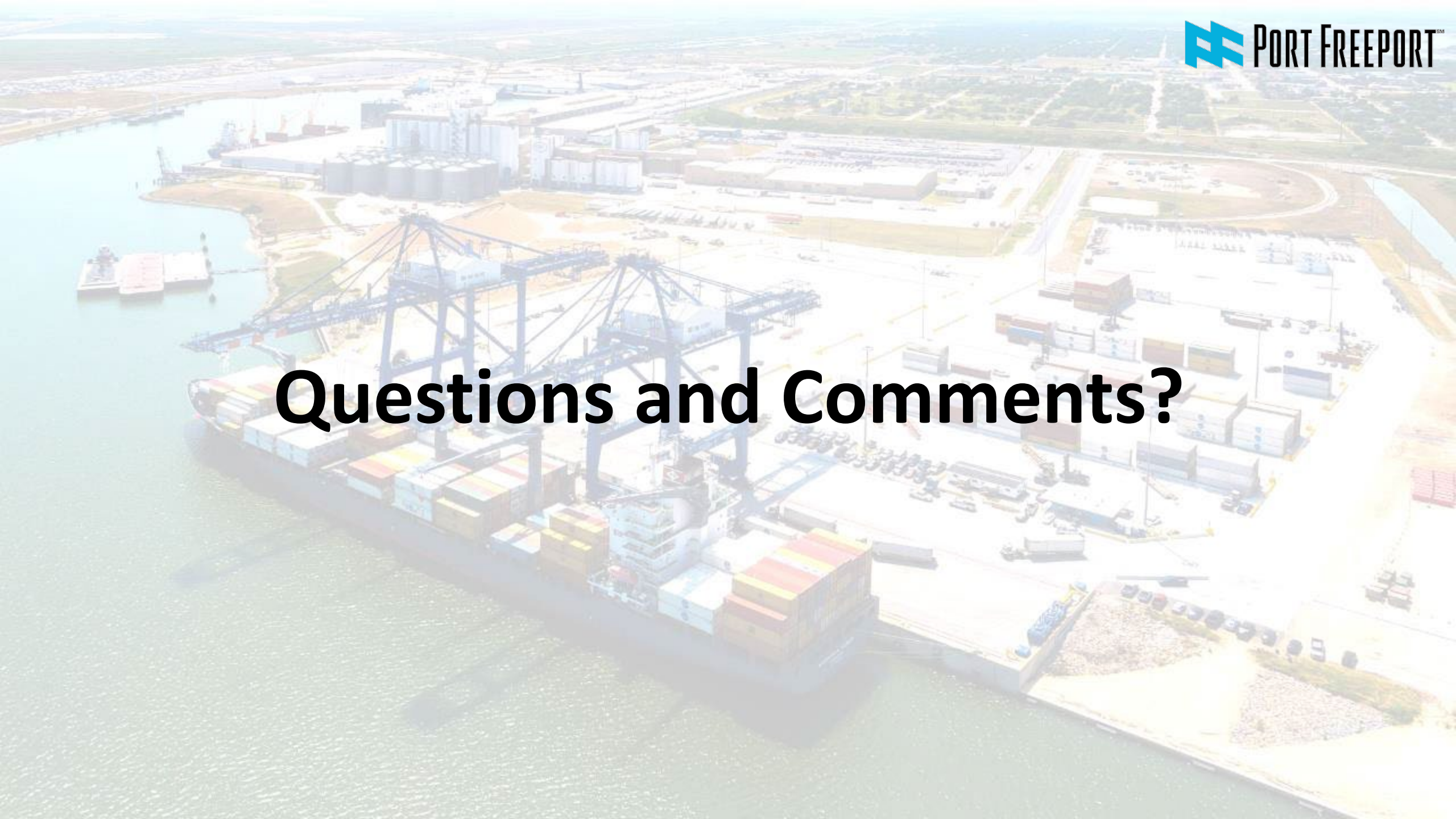
- Operating cash flow is positive due to increase in operating revenues
- Cash provided from non cap financing are tax levy collections
- Capital Financing funds are used for capital improvements.
- 2024 Revenue Bonds were issued February 13, 2024.

FY 2024 STATISTICS

<i>Measure</i>	<i>Current Year</i>	<i>Prior Year</i>	<i>Budget</i>
<i>Operating Margin</i>	<i>45%</i>	<i>46%</i>	<i>38%</i>
<i>Current Ratio (unrestricted)</i>	<i>8.0 to 1</i>	<i>3.5 to 1</i>	<i>n/a</i>
<i>Debt to Net Assets Ratio</i>	<i>1.373 to 1</i>	<i>1.432 to 1</i>	<i>n/a</i>

ACCOUNTS RECEIVABLE AGING

<i>Year</i>	<i>0-30 days</i>	<i>31-60 days</i>	<i>61-90 days</i>	<i>Over 90 days</i>
<i>July 31, 2024 FY 2024</i>	91% \$4,683,460	4% \$215,656	4% \$186,446	1% \$30,726
<i>July 31, 2023 FY 2023</i>	92% \$4,884,757	2% \$130,864	3% \$138,313	3% \$171,625
<i>July 31, 2022 FY 2022</i>	87% \$2,986,465	12% \$413,246	1% \$24,771	0% \$8,418



Questions and Comments?

An aerial photograph of a busy port facility. In the foreground, a large container ship is docked at a pier, its deck covered with stacks of colorful shipping containers. Several large blue gantry cranes are positioned along the pier, ready for loading and unloading. The background shows a vast industrial area with various buildings, storage tanks, and parking lots. The water is a calm, light blue-green color.